

# Membership Application

## BENEFITS

### INSURANCE

Business including Workers Comp  
Group Health & Dental  
Life and Disability  
Voluntary Benefits

### INDUSTRY PROMOTION

Print Buyers Guide  
PrintAccess.com  
Print Buyers Conference  
Blueline  
PINConnection  
Showcase of Print Excellence

### EDUCATION & CONSULTANTS

Education and training  
Publications  
Industry Consultants

### PERSONNEL SERVICE

Post job openings or  
review resumes at no cost  
to PINC members

### GROUP PURCHASE DISCOUNTS

Adobe software application &  
graphic arts training  
Apple computer products  
Credit card processing  
Credit reports, collection services  
Environmental & safety services  
FedEx  
Flexible staffing  
OfficeMax  
Payroll  
Shop towels and uniforms  
Slow Pay (Credit Exchange)  
Xerox equipment

### PRINTING INDUSTRIES CREDIT UNION

Credit union membership

### GOVERNMENT AFFAIRS

PINC's lobbying influences  
legislation in Sacramento and  
Washington D.C.

### PIA/GATF and NAPL

PINC members are automatically  
PIA/GATF members.

PINC members are eligible for  
a discounted NAPL membership.

Management and technical  
information, support, research,  
publications, and networking.

Webinars  
Bookstore

PINC represents nearly 1,000 Graphic Communication Firms  
in Northern California and Northern Nevada.

- We can help you enhance your profits.
- We are an extension of your internal staff.
- We offer an extensive list of member benefits.
- We provide educational and networking opportunities.

Key contact name \_\_\_\_\_ No. of employees \_\_\_\_\_

Company name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ ZIP \_\_\_\_\_

Phone ( ) \_\_\_\_\_ Fax ( ) \_\_\_\_\_

Email address \_\_\_\_\_ Website \_\_\_\_\_

Describe your business. Any unique features?  
\_\_\_\_\_  
\_\_\_\_\_

FOR OFFICE USE

Join date: \_\_\_\_\_

Sales rep: \_\_\_\_\_

## ENHANCE YOUR PROFITS WITH PINC'S EXCELLENT MEMBER BENEFITS

"The value saved as a PINC participant,  
even by using just one great benefit,  
truly pays for membership itself!"  
– Ira Smith, Point to Point

Creating a Better Business Environment for the  
Northern California and Northern Nevada  
Graphic Arts Industry



Printing Industries of  
Northern California

www.pinc.org

665 Third Street  
Suite 500  
San Francisco  
CA 94107  
(800) 659.3363  
fax (800) 824.1911

# Membership Options

Please check off one of the following membership categories.

**DUES** 20% discount in dues for members located 80 miles or more from PINC's office at 665 Third Street, San Francisco.

## Regular Member

**A**  For Printers, Copy Shops, Binderies, Brokers, Mail Houses.

Dues based on Annual Sales volume, payable monthly, quarterly, or annually.

Annual Sales*	Dues Monthly	Dues Quarterly	Dues Annually	Annual Sales*	Dues Monthly	Dues Quarterly	Dues Annually
<input type="checkbox"/> under \$100,000	\$24	\$ 72	\$288	<input type="checkbox"/> over \$600,000	\$48	\$144	\$576
<input type="checkbox"/> over \$100,000	\$30	\$ 90	\$360	<input type="checkbox"/> over \$700,000	\$52	\$156	\$624
<input type="checkbox"/> over \$200,000	\$36	\$108	\$432	<input type="checkbox"/> over \$800,000	\$54	\$162	\$648
<input type="checkbox"/> over \$300,000	\$39	\$117	\$468	<input type="checkbox"/> over \$900,000	\$57	\$171	\$684
<input type="checkbox"/> over \$400,000	\$42	\$126	\$504	<input type="checkbox"/> over \$1 million	Call PINC		
<input type="checkbox"/> over \$500,000	\$45	\$135	\$540				

## Regular Member

**B**  For Graphic Designers; Creative, Marketing, Production, or Electronic Media Professionals; In-house Departments; Educational Institutions.

Dues based on number of employees, payable annually.

No. of Employees	Dues Annually
<input type="checkbox"/> 2 to 5	\$ 288
<input type="checkbox"/> 5 or more	\$500

## Associate Member

**C**  For companies that have a vested interest in supporting and providing supplies and services to companies defined in regular membership. These include: Paper Companies; Software and Equipment Suppliers.

Dues are payable quarterly or annually.

Annual Sales*	Dues Monthly	Dues Quarterly	Dues Annually
<input type="checkbox"/> under \$1.5M	\$34	\$100	\$400
<input type="checkbox"/> over \$1.5M	\$42	\$125	\$500

See Payment Options page for payment details.

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**\*DUES ADJUSTMENT**

The sales volume is reviewed annually in January and adjusted where appropriate. New members joining in mid-year will have their dues adjusted in January.

**MEMBERSHIP**

May be cancelled with a 30-day notice to PINC. No refunds for annual dues members.

